

Executive Strategic Partner

Turn Strategy into Measurable Business Results

The Executive Strategic Partner (ESP) program is a year-long executive partnership for CEOs and **CXOs** who need more than advice - they need traction. ESP blends fractional executive advisory with hands-on facilitation for leadership teams, embedding the PEP Business System™ (Productive, Efficient, and Profitable) to eliminate inefficiency, misalignment, and margin erosion.

The **Core Promise** of ESP is to transform strategy into disciplined execution - and execution into measurable results. The program builds clarity, alignment, and accountability - making your company more Productive, Efficient, and Profitable.

The Problem It Solves

At \$10M-\$75M, companies hit critical inflection points. These shifts expose deeper issues: strategies stall, execution breaks down, and performance slips. Leaders face misalignment, inefficiency, and lack of accountability, leaving growth untapped. ESP addresses these challenges with clarity, structure, and disciplined execution.

Who It's For

- Companies Privately held small and midsized growth-oriented businesses
- Leaders CEOs, COOs, and CXOs driving growth or navigating transitions
- Situations Scaling, succession, restructuring, margin recovery, or the need for clarity, accountability, and disciplined execution without adding headcount

The Business Results You Can Expect

- Execution Strategy translated into disciplined action
- Alignment Leadership clarity and accountability
- Efficiency Streamlined operations, improved margins
- Culture Engaged teams with higher retention
- Growth A system that drives progress and performance

Powered by the PEP Business System

ESP is powered by the PEP Business System[™], drawing on its **structured disciplines** and **performance reviews** to deliver clarity, accountability, and measurable results.



Why Leaders Invest in ESP

- Executive Capacity Clarity, discipline, and results without full-time headcount
- Proven System PEP built into daily operations
- Exclusive Partnership Turning strategy into measurable business results

Commitment & Exclusivity

- Engagement 12-month minimum, aligned with your strategy cycle
- Focus Limited to a select group of companies
- **Discipline** Monthly reviews and quarterly resets (on-site and off-site)



Learn more about ESP connect with Julia!